Investment vs gain ratio

Consistent timing, differing intensity of input required across researchers

Interdisciplinarity creates both avenues for collaboration and restriction for it too

Onboarding them to the "dark side"

More top-down coordinated support at the universitylevel for everyone? In practice is this an onboarding practice when researchers

> Planning on time, the researcher reach out quite late usually.

The main challenge is to get people to show up.

the easiest way to attract attention to external funding is to target academics who need to build a track record to get to tenure What are the main challenges in attracting researchers and reaching out to them on preaward support? Are the challenges different for different groups of researchers and/or different funding types?

Individual support vs group trainings (depends on the level of researcher)

> Lack of knowledge of RS for new researchers incoming to the university - they have different levels of knowledge, some will follow certain calls, some will follow others - we need to focus on the junior researchers

Orienteering for especially junior researchers from abroad who might not know the system It is challenging to increase the participation to info events and trainings.

Early-career researchers are more eager to participate, but at the same time senior researchers need to be aware of instrument-specific rules...

> sharing the information about preaward support

There's always new researchers that need more funding, but if everyone knew about us we would be (even more) overrun, so how much do we want to encourage this?

Differences between the researchers in how they know about usthis depends on who are the people in the factulties, how much have they used preaward or applied for their own money

Because applying to HE/ ERC/AKA is extremely laborious people try to avoid doing it if at all possible. A lot of people feel pressurised into doing these kind of applications or do it because they need funding for their own research group

Online trainings are more popular, but participation is passive (maybe participants are multitasking sth else similarly)

There's a lack of interaction / communication generally between researchers vs research support side - we exist in our own bubbles, better networking, more (inperson) interaction is needed

start with leading researchers

Often seniors / Pls have more support or connection with Preaward (e.g. tenure track meetings setup)

Peer support or peer training = a researchers who has the grant tells for applicants about experiences of applying

> How much is our responsibility? Is it us, is it HR, is it the researchers themselves to make themselves visible? How should this be integrated in orienteering - ie more coordinated support / info support esp for juniors needed

> > HR depts at the respective faculties don't have standardised practices of onboarding /introductions for new staff, junior and international staff are particularly at risk of this

Scout for interested PhDs/ those that are involved in proposal building activities

Top-down is more structured and matured. bottom-up needs more hand-holding

Show them the moneyyy

New career options that are not leading to post-docs/ tenure track

Highlight the incremental value of experience

How to best reach out to and activate early-career researchers including postdoc researchers and PhD researchers? How about more senior researchers?

Do you target different researcher groups separately? What are the pros and cons of targeted support forms?

> We need to give different support to different researches. in part based on their career stage, but we have at best just an embryonic attempt to support early carreer especially

Research specialists work very well and get to know the individuals in the dept well, or at least for certain levels

information package courses helping researchers to understand how to apply

> Postdocs is a a very undersupported - group, usually no schools or programmes with own funding, or targeted courses, postdoc associations are usually self-made/ supported. Could go to unit meetings and give general presentations, send targeted emails to targeted mailing lists, maybe faculty-specific help is

Targeted

strategic support

for funding

instruments that

allow for longer

term contracts

for postdocs

Offering boost funding to attract researchers early helps.

Using external speakers can increase interest

How to engage and inform the faculty and university leaders on the benefits and the need for engaging researchers in pre-award support? What has worked for you and what hasn't?

Finances is the main driver, external sources are a known place to find this

We should do this more - meeting with deans and vicedeans, there are certain themes that come up and discussions are good

Hierarchy is super transparent, up to a high level - everyone knows everyone, but maybe I don't need a direct channel to the president the increase of funding for the organisation

Worked: data management, reporting

Meetings with deans and vice deans annually to talk about successes and challenges - they are responsive and receptive to this

Do we need them? /
They are already quite aware

We go to management and PI meetings Building from basic funding to more academic/ business research directions

At the campus and unit level it works,

evaluations and questionaries Motivation is the hardest part